

## Healthcare Solutions

### Business development in the health sector

#### A fresh approach to health consulting

#### The issue

How to restructure and develop your business without compromising quality and performance.

#### The solution

The Chantrey Vellacott DFK Health Care Solutions team is experienced in providing a wide range of consultancy services specifically designed to meet the demands of clients in the health sector.

#### Our business development services

Our portfolio of support and advisory services includes:

- Board capacity and capability development
- Business and strategic development
- Market assessment and development
- Business and commercial skills development
- Option appraisals
- Business case development
- Commissioner and provider development
- Due diligence reviews
- Efficiency and productivity
- Mergers and acquisitions
- Project and programme management

#### Our philosophy

Each of our team members has a deep and profound understanding of the health sector, based on board level experience. Our central philosophy is to provide an excellent value-added service across a broad range of activities with an over-riding emphasis on personal contact and support.

We understand the healthcare business and the ambitions of its stakeholders – we understand the motivation of our clients, we are a practice with a purpose.

Our aim is to make change happen for our clients – we can only do this if we invest in working closely with you and develop effective working relationships. Whilst we bring to this our core professional values of excellence, teamwork, innovation, and integrity, above all it is our enthusiasm for helping clients that helps us, and you, to succeed.

#### The benefits

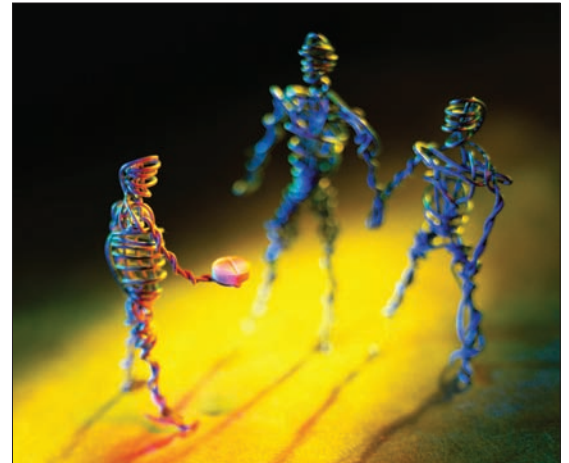
We bring a valuable professional focus, to assist with and develop your plans for change. Together we will ensure that your business development options are fully explored, costed and risk-assessed and supported with robust business cases.

Where skills development programmes are required we are skilled in providing bespoke individual and group training.

For strategic issues, we are able to provide a range of challenging and interactive development workshops.

#### The next step

For further information on our business development services please contact Miles Hewitt-Boorman or go to the health consulting section if [www.cvdfk.com](http://www.cvdfk.com)



*'The Chantrey Vellacott team significantly helped us along the learning curve in tendering for the provision of community services, through their focussed expertise and clear understanding of our business'*

Barbara Green, Chief Executive  
Oldham Community Health Services



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For further information or advice, please contact **Miles Hewitt-Boorman; Partner,** or **Beverly Peacock; Lead Director,** at our head office.

Alternatively, please contact any of the **Chantrey Vellacott DFK** partners at our local regional offices

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Published by Chantrey Vellacott DFK LLP, Russell Square House, 10-12 Russell Square, London WC1B 5LF.  
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