



# Health Practice

## Our Services & Team

Working with you to achieve success

### Supporting the NHS

Welcome to the Summer 2009 Health Practice update. In this edition we are pleased to set out a summary of our range of services and our approach to supporting NHS clients.

If these are areas which you would like to discuss further please feel free to contact me or a member of our Health Practice team.

**Miles Hewitt-Boorman, Head of Health Practice**



**Miles Hewitt-Boorman**  
Partner  
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### Leading from the Front

Services to support you in developing your board and senior teams

#### Unlocking Your Board Potential

Our work with Boards on performance assessments includes the effectiveness of strategic debate and decision-making, timeliness and quality of operational performance information and scrutiny of performance and the resultant Board challenge. We use various techniques including mock Board-to-Board sessions, structured interviews, observations and evaluations. Where scope for improvement is identified, we also facilitate with targeted training and awareness-raising workshops.

Contact: Beverly Peacock

#### Creating a World Class Team

We help "Top Teams" in leadership programmes designed to move them to a position of world class leadership and bringing into play ways of working from other sectors. Our process enables you to deliver and exceed your objectives.

Contact: Beverly Peacock

#### Delivering Success through Finance Team Excellence

We work with you to create a responsive, business-focussed finance team, capable of enhancing the successful achievement of their organisation's operational and strategic objectives. This will prepare the finance function to be 'Fit for Purpose' in terms of operating within a Foundation Trust environment, and passing Monitor scrutiny.

Contact: Sharon Slack



**Mark Kinsella**  
Partner  
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### Achieving Excellence

Services to support you in developing your organisation

#### Provider Arm Development

Based on our work with pilot CFTs and other community providers we can support your transitional pathway towards organisational autonomy and advise upon options and approach.

Contact: Philip Hewitson

#### Diligence Assessments

Designed to provide assurance upon your state of readiness against key organisational development milestones, our comprehensive assessment tool identifies actions required to deliver successful outcomes.

Contact: Sharon Slack

#### Achieving Foundation Trust Status

Whether you are an Acute, Mental Health, Community or Ambulance Trust our team has a strong reputation for tailored advice and review based on years of practical experience.

Contact: Beverly Peacock

#### Market Realisation

Working with you on market assessment and developing tailored marketing strategies appropriate to your organisation and marketplace. We bring experience from the private sector and the NHS together to help your organisation drive forward in this vital area.

Contact: Victor Benson



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## Improving Performance

Services to support you in keeping your organisation ahead of the curve

### Sustainable Productivity and Efficiency

Our team has a wealth of experience in helping organisations on productivity and efficiency initiatives whether it be clinical or back office processes.

Contact: Martin Brewer

### Internal Audit and Risk Management

We have an experienced Internal Audit team which provides these services to a range of NHS organisations.

Contact: Mark Kinsella

### Counter Fraud Services

Strategic advice, support in implementing counter fraud measures and managing and carrying out investigations. Our specialist Counter Fraud team has a wealth of experience in assisting NHS organisations, and uses such techniques as data mining where appropriate.

Contact: Mark Kinsella

## Our Approach

Blending practical Health Sector experience and commercial experience to work with you and your team to achieve your goals.

Our aim is to assist your organisation to deliver its strategic objectives and change through focussed support and access to expert advice.

We work with all levels of management including clinicians, from Boards downwards with a range of both development and operational products.

What we do is not "standard off the shelf" but is tailored to your specific requirements, ensuring that you get the most from the time we spend with you.

Our work is driven by client testimonials so your success is also our success.

## Testimonials

*"The Chantrey Vellacott team significantly helped us along the learning curve in tendering for the provision of community services, through their focussed expertise and clear understanding of our business."*

Dr Barbara Green, Chief Operating Officer  
Oldham Community Health Services

*"I found the advice from Chantrey Vellacott invaluable in navigating the Department of Health and Monitor assessment process and would encourage other FT aspirants to listen to their experienced FT practitioners."*

Ian Moston, Director of Finance and Business Development  
Christie Hospital NHS Foundation Trust

## Our Offices

### Brighton & Hove

Tel: 01273 421200

### Colchester

Tel: 01206 549303

### Croydon

Tel: 020 8686 3915

### Leicester

Tel: 0116 247 1393

### London

Tel: 020 7509 9000

### Northampton

Tel: 01604 639257

### Reading

Tel: 0118 952 4700

### Stevenage

Tel: 01438 741147

### Watford

Tel: 01923 255111



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