

MBO of Thames Valley based Digital Media Solutions Company



Jason Metcalf and Debbie Clarke of CV Capital LLP have completed the management buy-out, for Jo Fone, Managing Director and Richard Dearing, Operations Director, of CD Team Limited (for further information see www.cdteam.co.uk). CD Team, has been a long standing client of Thames Valley Partner, Ian B Johnson, who worked with the company over a number of years to prepare the business for a sale. CD Team have been providing professional CD, DVD and Blu-ray disc duplication services and equipment to blue chip clients for over 12 years. During this time they have built up a reputation for quality and reliability.

The CV Capital team worked closely with vendors and the CD Team management team over a period of 5 months to structure their business plan and financial forecasts, assist Jo and Richard in raising debt finance and structuring the management buy-out.

CV Capital introduced the management team to a number of banks and after a tender process Unity Trust Bank's offer was accepted by the management team.

Jo Fone, Managing Director, comments "I would not hesitate in recommending CV Capital, their professional service ensured our MBO was successful. With their guidance we have put together a robust business plan and are confident of achieving our targetted growth."

Jason Metcalf, Managing Partner of CV Capital, notes that "We were delighted to be able to help the Jo and Richard in securing this management buy- out. It goes to show that with a strong management team and a compelling business proposition banks are still open for business despite the current market conditions."

For further information on this and other transactions which CV Capital have completed please contact:

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